

**FORM A**

New York State Consultant Services Contractor's Planned Employment

From Contract Start Date Through the End of the Contract Term

PCG has completed Form A to the best of its ability, based on how the pricing works for this contract. This is consistent with how PCG has completed this same form for the TPA contract.

Deliverable Area	Year 1	Year 2	Year 3	Year 4	Year 5
Case Management	20.00	21.00	22.00	23.00	25.00
Director	1.00	1.00	1.00	1.00	1.00
Team Leads	2.00	2.00	2.00	2.00	2.00
Case Managers	17.00	18.00	19.00	20.00	22.00
Claims Administration	10.70	10.70	10.70	10.70	10.70
Operations Director	1.00	1.00	1.00	1.00	1.00
Claims and Customer Service Team	1.20	1.20	1.20	1.20	1.20
Electronic Data Interface (EDI) Team	8.50	8.50	8.50	8.50	8.50
Administration and Vendor Services	9.00	9.00	9.00	9.00	9.00
Project Director	1.00	1.00	1.00	1.00	1.00
Project Manager	1.00	1.00	1.00	1.00	1.00
Enrollment Coordinators	2.00	2.00	2.00	2.00	2.00
Reporting Analyst	1.00	1.00	1.00	1.00	1.00
Prior Authorization Team	2.00	2.00	2.00	2.00	2.00
V/EMod Coordinator	1.00	1.00	1.00	1.00	1.00
Mailroom	1.00	1.00	1.00	1.00	1.00
Fraud Prevention and Detection	2.50	2.50	2.50	2.50	2.50
Quality Assurance Team	2.50	2.50	2.50	2.50	2.50
Total Proposed Staffing	42.20	43.20	44.20	45.20	47.20

- Rather than New York-specific employment codes, PCG inserted staffing by the major project categories, as requested in this RFP's pricing proposal.
- The 'Number of hours to be worked' equates to the Number of Employees (which is an FTE count) multiplied by 2,080 working hours per year.
- The "Grand Total in the 'Amount Payable Under Contract' column is equal to the amount of PCG's proposal over the five years of the contract, and is a calculation based on monthly enrollment, multiplied by the contracted monthly payment rate. This changes from year to year.

- There is no payable amount by Employment Category. For the purposes of completing Form A, we inserted the staffing categories required in the RFP's pricing section. The total contract value was then divided by the number of FTEs over the course of the contract (this does fluctuate depending on the enrollment). This per FTE calculation is then multiplied by the FTEs in each of the categories to arrive at the 'Amount Payable Under Contract.'

PCG believes this is a good faith effort to complete Form A as accurately as possible. PCG welcomes an opportunity to with the Department to fine-tune this form, as needed.