

Office of Cannabis  
Management  
1020300

**FORM B**

New York State Consultant Services <b>Contractor's Annual Employment Report</b> Report Period: April 1, 2024 to March 31, 2025
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Contracting State Agency Name: ABC01 - Division of Alcoholic Beverage Control	
Contract Number: ABC01-C004798-1020300	Agency Business Unit: Office of Cannabis Management
Contract Term: 10/1/2023 to 3/31/2025	Agency Department ID: 1020300
Contractor Name: FTI Consulting, Inc.	
Contractor Address: 1166 Avenue of the Americas 15 <sup>th</sup> Floor New York, NY 10036	
Description of Services Being Provided: True Party of Interest Auditors	
<b>Scope of Contract (Choose one that best fits):</b>	
<input type="checkbox"/> Analysis <input type="checkbox"/> Evaluation <input type="checkbox"/> Research <input type="checkbox"/> Training	
<input type="checkbox"/> Data Processing <input type="checkbox"/> Computer Programming <input type="checkbox"/> Other IT consulting	
<input type="checkbox"/> Engineering <input type="checkbox"/> Architect Services <input type="checkbox"/> Surveying <input type="checkbox"/> Environmental Services	
<input type="checkbox"/> Health Services <input type="checkbox"/> Mental Health Services	
<input type="checkbox"/> Accounting <input checked="" type="checkbox"/> Auditing <input type="checkbox"/> Paralegal <input type="checkbox"/> Legal <input checked="" type="checkbox"/> Other Consulting	

Employment Category	Number of Employees	Number of Hours to Worked	Amount Payable Under the Contract
Accountant/Auditor: 13-2011.00	6	1367.9	\$109,432.00
Financial Analyst: 13-2051.00	3	17.6	\$7,616.00
Investigator: 33-9021.00	5	14.7	\$5,833.00
Total this page			\$122,881.00
<b>Grand Total</b>			<b>\$122,881.00</b>

Name of person who prepared this report: David Williams

Title: Senior Managing Director

Phone #: 212-499-3686

Preparer's Signature: \_\_\_\_\_

Date Prepared: 04/29/2025

(Use additional pages, if necessary)

**FORM B**

**New York State Consultant Services**  
**Contractor's Annual Employment Report**  
 Report Period: April 1, 2024 to March 31, 2025

Contracting State Agency Name: New York State-Office of Cannabis Management (OCM)  
 Contract Number: PH68604 Agency Business Unit: ABC01  
 Contract Term: 12/15/2022 to 05/30/2025 Agency Department ID: 1020300  
 Contractor Name: Bits & Bytes Technology Solutions Inc  
 Contractor Address: 30 Corporate Circle, Suite 100, Albany, NY 12203  
 Description of Services Being Provided: HBITS-04-12333 Software Developer

**Scope of Contract (Choose one that best fits):**

- ☐ Analysis    ☐ Evaluation    ☐ Research    ☐ Training  
☐ Data Processing    ☐ Computer Programming    ☒ Other IT consulting  
☐ Engineering    ☐ Architect Services    ☐ Surveying    ☐ Environmental Services  
☐ Health Services    ☐ Mental Health Services  
☐ Accounting    ☐ Auditing    ☐ Paralegal    ☐ Legal    ☐ Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
Software Developers	1.00	1,960.00	\$139,610.80
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
Total this Page	1.00	1,960.00	\$139,610.80
<b>Grand Total</b>	1.00	1,960	\$139,610.80

Name of person who prepared this report: Diwakar (Dave) Sahai

Title: President

Phone #: 518-309-6900 x 1001

Preparer's Signature: Diwakar Sahai

Date Prepared: 05/13/2025

**FORM B**

**New York State Consultant Services**  
**Contractor's Annual Employment Report**  
 Report Period: April 1, 2024 to March 31, 2025

Contracting State Agency Name: New York State-Office of Cannabis Management (OCM)  
 Contract Number: PH68604 Agency Business Unit: ABC01  
 Contract Term: 11/28/2023 to 05/27/2026 Agency Department ID: 1020300  
 Contractor Name: Bits & Bytes Technology Solutions Inc  
 Contractor Address: 30 Corporate Circle, Suite 100, Albany, NY 12203  
 Description of Services Being Provided: HBITS-05-13074 Business Analyst

**Scope of Contract (Choose one that best fits):**

- ☐ Analysis    ☐ Evaluation    ☐ Research    ☐ Training  
☐ Data Processing    ☐ Computer Programming    ☒ Other IT consulting  
☐ Engineering    ☐ Architect Services    ☐ Surveying    ☐ Environmental Services  
☐ Health Services    ☐ Mental Health Services  
☐ Accounting    ☐ Auditing    ☐ Paralegal    ☐ Legal    ☐ Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
Business Intelligence Analysts	1.00	1,728.00	\$132,174.72
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
Total this Page	1.00	1,728.00	\$132,174.72
<b>Grand Total</b>	1.00	1,728	\$132,174.72

Name of person who prepared this report: Diwakar (Dave) Sahai

Title: President

Phone #: 518-309-6900 x 1001

Preparer's Signature: Diwakar Sahai

Date Prepared: 05/13/2025

**FORM B**

## New York State Consultant Services Contractor's Annual Employment Report

Report Period: April 1, 2024 to March 31, 2025

Contracting State Agency Name: New York State-Office of Cannabis Management (OCM)  
 Contract Number: PH68604 Agency Business Unit: ABC01  
 Contract Term: 04/01/2024 to 09/30/2026 Agency Department ID: 1020300  
 Contractor Name: Bits & Bytes Technology Solutions Inc  
 Contractor Address: 30 Corporate Circle, Suite 100, Albany, NY 12203  
 Description of Services Being Provided: HBITS-05-13279 Software Architect

**Scope of Contract (Choose one that best fits):**

- ☐ Analysis    ☐ Evaluation    ☐ Research    ☐ Training  
☐ Data Processing    ☐ Computer Programming    ☒ Other IT consulting  
☐ Engineering    ☐ Architect Services    ☐ Surveying    ☐ Environmental Services  
☐ Health Services    ☐ Mental Health Services  
☐ Accounting    ☐ Auditing    ☐ Paralegal    ☐ Legal    ☐ Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
Software Developers	1.00	1,963.50	\$178,599.96
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
Total this Page	1.00	1,963.50	\$178,599.96
<b>Grand Total</b>	1.00	1,963	\$178,599.96

Name of person who prepared this report: Diwakar (Dave) Sahai

Title: President

Phone #: 518-309-6900 x 1001

Preparer's Signature: Diwakar Sahai

Date Prepared: 05/13/2025

**FORM B**

## New York State Consultant Services Contractor's Annual Employment Report

Report Period: April 1, 2024 to March 31, 2025

Contracting State Agency Name: NYS Office of Cannabis Management  
 Contract Number: PH68612 Agency Business Unit: OCM  
 Contract Term: 7/1/2019 to 6/30/2029 Agency Department ID:  
 Contractor Name: JSM Consulting Inc  
 Contractor Address: 65 Station Road, Cranbury, NJ 08512  
 Description of Services Being Provided: Hourly Based Information Technology

**Scope of Contract (Choose one that best fits):**

- ☐ Analysis    ☐ Evaluation    ☐ Research    ☐ Training  
☐ Data Processing    ☐ Computer Programming    ☒ Other IT consulting  
☐ Engineering    ☐ Architect Services    ☐ Surveying    ☐ Environmental Services  
☐ Health Services    ☐ Mental Health Services  
☐ Accounting    ☐ Auditing    ☐ Paralegal    ☐ Legal    ☐ Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
Software Developer Senior 03-11815	1.00	489.50	\$34,083.89
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
Total this Page	1.00	489.50	\$34,083.89
<b>Grand Total</b>			

Name of person who prepared this report: Vivek Shenoy

Title: Sr. VP - Operations

Phone #: (609) 722-6600 x 102

Preparer's Signature: 

Date Prepared: 4/22/2025

**FORM B**

## New York State Consultant Services Contractor's Annual Employment Report

Report Period: April 1, 2024 to March 31, 2025

Contracting State Agency Name: **Office of Cannabis Management**

Contract Number: PH68617

Agency Business Unit: ABC01

Contract Term: 7/1/2019 to 6/30/2029

Agency Department ID: 1020300

Contractor Name: MVP Consulting Plus, Inc.

Contractor Address: 401 New Karner Rd., 3rd Fl., Albany, NY 12205

Description of Services Being Provided: IT Consulting Services

**Scope of Contract (Choose one that best fits):**

☐ Analysis    ☐ Evaluation    ☐ Research    ☐ Training

☐ Data Processing    ☐ Computer Programming    ☒ Other IT consulting

☐ Engineering    ☐ Architect Services    ☐ Surveying    ☐ Environmental Services

☐ Health Services    ☐ Mental Health Services

☐ Accounting    ☐ Auditing    ☐ Paralegal    ☐ Legal    ☐ Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
15-1243.00 OCHBIT13076	1.00	1970.00	\$176315.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
Total this Page	1.00	1970.00	\$176315.00
<b>Grand Total</b>	<b>1.00</b>	<b>1970.00</b>	<b>\$176315.00</b>

Name of person who prepared this report: Nancy Gordon

Title: Contract Manager

Phone #: 518-218-1700

Preparer's Signature: \_\_\_\_\_



Date Prepared: 5/6/2025

**FORM B**

## New York State Consultant Services Contractor's Annual Employment Report

Report Period: April 1, 2024 to March 31, 2025

Contracting State Agency Name: Office of Cannabis Management  
 Contract Number: PH68620 Agency Business Unit: ABC01  
 Contract Term: 7/1/2019 to 6/30/2029 Agency Department ID: 1020300  
 Contractor Name: Panha Solutions Inc  
 Contractor Address: 1659 Central Ave, Ste 103, Albany, NY 12205  
 Description of Services Being Provided: Hourly Based Information Technology

**Scope of Contract (Choose one that best fits):**

- ☐ Analysis    ☐ Evaluation    ☐ Research    ☐ Training  
☐ Data Processing    ☐ Computer Programming    ☒ Other IT consulting  
☐ Engineering    ☐ Architect Services    ☐ Surveying    ☐ Environmental Services  
☐ Health Services    ☐ Mental Health Services  
☐ Accounting    ☐ Auditing    ☐ Paralegal    ☐ Legal    ☐ Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
IT Specialist(OCHBIT12164)	1.00	1,943.00	\$134,203.00
Software Architect (OCHBIT13073, OCHBIT13077)	2.00	3,864.00	\$372,837.36
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
Total this Page	3.00	5,807.00	\$507,040.36
<b>Grand Total</b>	3.00	5,807	\$507,040.36

Name of person who prepared this report: Milinda P Puvvada

Title: CEO

Phone #: 518-878-7457

Preparer's Signature: *Milinda Panha*

Date Prepared: 5/15/2025



**FORM B**

## New York State Consultant Services Contractor's Annual Employment Report

Report Period: April 1, 2024 to March 31, 2025

Contracting State Agency Name: Office of Cannabis Management

Contract Number: PH68621

Agency Business Unit: ABC01

Contract Term: 07/01/2019 to 06/30/2024

Agency Department ID: 1020300

Contractor Name: PSI International Inc.

Contractor Address: 11200 Waples Mill Rd, Suite 200 Fairfax, ,VA 22030

Description of Services Being Provided: IT Services

**Scope of Contract (Choose one that best fits):**

- ☐ Analysis    ☐ Evaluation    ☐ Research    ☐ Training  
☐ Data Processing    ☐ Computer Programming    ☒ Other IT consulting  
☐ Engineering    ☐ Architect Services    ☐ Surveying    ☐ Environmental Services  
☐ Health Services    ☐ Mental Health Services  
☐ Accounting    ☐ Auditing    ☐ Paralegal    ☐ Legal    ☐ Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
Software Developers, Applications	1	368.00	\$ 26,838.24
Total this Page	1	368.00	\$26,838.24
<b>Grand Total</b>	1	368.00	\$26,838.24

Name of person who prepared this report: Jasmin Bertulfo

Title: Accountant

Phone #: 703.621.5849

Preparer's Signature: 

Date Prepared: 05/15/2025

**FORM B**

**New York State Consultant Services**  
**Contractor's Annual Employment Report**  
 Report Period: April 1, 2024 to March 31, 2025

Contracting State Agency Name: New York State Office of Cannabis Management  
 Contract Number: PH68624  
 Agency Business Unit: OCM01  
 Agency Department ID: 1020300  
 Contract Term: 07/01/2019 to 06/30/2029  
 Contractor Name: Sligo Software Solutions Inc.  
 Contractor Address: 12 Metro Park Road, Suite 112, Albany, NY-12205  
 Description of Services Being Provided: Hourly Based Information Technology

**Scope of Contract (Choose one that best fits):**

- ☐ Analysis    ☐ Evaluation    ☐ Research    ☐ Training  
☐ Data Processing    ☐ Computer Programming    ☒ Other IT consulting  
☐ Engineering    ☐ Architect Services    ☐ Surveying    ☐ Environmental Services  
☐ Health Services    ☐ Mental Health Services  
☐ Accounting    ☐ Auditing    ☐ Paralegal    ☐ Legal    ☐ Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
Tester- Expert OCHBIT13384	2.00	1,540.00	\$91,286.72
IT Specialist - Senior OCHBIT13480 OCHBIT13384	2.00	1,112.00	\$79,544.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
Total this Page	4.00	2,652.00	\$170,830.72
<b>Grand Total</b>	4.00	2,652.00	\$170,830.72

Name of person who prepared this report: Deepika Narahari

Title: HR-Manager

Phone #: 518-800-4098

Preparer's Signature: 

Date Prepared: 04/28/2025

**FORM B**

**New York State Consultant Services**  
**Contractor's Annual Employment Report**  
 Report Period: April 1, 2024 to March 31, 2025

Contracting State Agency Name: Office of Cannabis Management  
 Contract Number: PH68629  
 Agency Business Unit: ABC01  
 Agency Department ID: 1020300  
 Contract Term: 7 / 1 / 19 to 6 / 30 / 29  
 Contractor Name: **Tech Valley Talent, LLC**  
 Contractor Address: **1360 Kania Road, Amsterdam, NY 12010 and**  
**20 Prospect St., Ballston Spa, NY 12020**  
 Description of Services Being Provided: **IT Staff Augmentation; IT Professional Services**

**Scope of Contract (Choose one that best fits):**

- ☐ Analysis    ☐ Evaluation    ☐ Research    ☐ Training  
☐ Data Processing    ☒ Computer Programming    ☒ Other IT consulting  
☐ Engineering    ☐ Architect Services    ☐ Surveying    ☐ Environmental Services  
☐ Health Services    ☐ Mental Health Services  
☐ Accounting    ☐ Auditing    ☐ Paralegal    ☐ Legal    ☐ Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
15-1253.00 Quality Assurance Analysts and Testers ( <b>OCHBIT13075</b> )	1.0	1838	115,775.62
Total this Page	1.0	1838	115,775.62
<b>Grand Total</b>	1.0	1838	115,775.62

Name of person who prepared this report: **Rene Guzek**Title: **VP of Operations**Phone #: **518-882-0001 x112**Preparer's Signature: *Rene Guzek*Date Prepared: **5/14/2025**

Page      of

(Use additional pages, if necessary)

**FORM B**

## New York State Consultant Services Contractor's Annual Employment Report

Report Period: April 1, 2024 to March 31, 2025

Contracting State Agency Name: OCM - Office of Cannabis Management  
 Contract Number: PH68911 Agency Business Unit: ABC01  
 Contract Term: 10/28/2019 to 06/30/2024 Agency Department ID: 1020300  
 Contractor Name: Avenues International Inc.  
 Contractor Address: 4 Restrict Ct, Princeton Junction, NJ 08550  
 Description of Services Being Provided: Hourly Based Information Technology Services

**Scope of Contract (Choose one that best fits):**

- ☐ Analysis    ☐ Evaluation    ☐ Research    ☐ Training  
☐ Data Processing    ☐ Computer Programming    ☒ Other IT consulting  
☐ Engineering    ☐ Architect Services    ☐ Surveying    ☐ Environmental Services  
☐ Health Services    ☐ Mental Health Services  
☐ Accounting    ☐ Auditing    ☐ Paralegal    ☐ Legal    ☐ Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
Business Analyst	1.00	904.00	\$60,079.84
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
Total this Page	1.00	904.00	\$60,079.84
<b>Grand Total</b>			

Name of person who prepared this report: Anupam Gupta

Title: Director

Phone #: 609-945-1160

Preparer's Signature: Anupam Gupta

Date Prepared: 04/21/2025

## FORM B

**New York State Consultant Services**  
**Contractor's Annual Employment Report**  
 Report Period: April 1, 2024 to March 31, 2025

Contracting State Agency Name: **NYS Office of Cannabis Management**  
 Contract Number: **PN891AB** Agency Business Unit: **0**  
 Agency Department ID: **0**

Contract Term: **11/15/2021** To **12/30/2025**  
 Contractor Name: **New York State Technology Enterprise Corporation (NYSTEC)**  
 Contractor Address: **99 Otis Street, 2<sup>nd</sup> Floor, Rome, NY 13441**

Description of Services Being Provided: **NYS OCM Cannabis Licensing System Support**

**Scope of Contract (Choose one that best fits):**

<input type="checkbox"/> Analysis	<input type="checkbox"/> Evaluation	<input type="checkbox"/> Research	<input type="checkbox"/> Training
<input type="checkbox"/> Data Processing	<input type="checkbox"/> Computer Programming	<input checked="" type="checkbox"/> Other IT Consulting	
<input type="checkbox"/> Engineering	<input type="checkbox"/> Architect Services	<input type="checkbox"/> Surveying	<input type="checkbox"/> Environmental Services
<input type="checkbox"/> Health Services	<input type="checkbox"/> Mental Health Services		
<input type="checkbox"/> Accounting	<input type="checkbox"/> Auditing	<input type="checkbox"/> Paralegal	<input type="checkbox"/> Legal
			<input type="checkbox"/> Other Consulting

Employment Category	Number of Employees	Number of hours to be worked	Amount Payable Under the Contract
11-3021.00 Computer and Information Systems Manager	6.00	11,474.00	\$ 1,720,334.58
Total this page	6.00	11,474.00	\$ 1,720,334.58
<b>Grand Total</b>	<b>6.00</b>	<b>11,474.00</b>	<b>\$ 1,720,334.58</b>

Name of person who prepared this report: **Michael J. Tallman**

Title: **Contracts Manager**

Phone #: [315-334-7843](tel:315-334-7843) [mtallman@nystec.com](mailto:mtallman@nystec.com)



Preparer's Signature: \_\_\_\_\_

Date Prepared: 04-28-2025

(Use additional pages, if necessary)

**FORM B**

**New York State Consultant Services  
Contractor's Annual Employment Report  
Report Period: April 1, 2024 to March 31, 2025**

Contracting State Agency Name: **NYS Office of Cannabis Management**  
Contract Number: **PN691AD** Agency Business Unit: **0**  
Agency Department ID: **0**

Contract Term: **6/1/2023** To **5/31/2025**  
Contractor Name: **New York State Technology Enterprise Corporation (NYSTEC)**  
Contractor Address: **99 Otis Street, 2<sup>nd</sup> Floor, Rome, NY 13441**

Description of Services Being Provided: **NYS OCM Seed-to-Sale Support Services**

**Scope of Contract (Choose one that best fits):**

<input type="checkbox"/> Analysis	<input type="checkbox"/> Evaluation	<input type="checkbox"/> Research	<input type="checkbox"/> Training
<input type="checkbox"/> Data Processing	<input type="checkbox"/> Computer Programming	<input checked="" type="checkbox"/> Other IT Consulting	
<input type="checkbox"/> Engineering	<input type="checkbox"/> Architect Services	<input type="checkbox"/> Surveying	<input type="checkbox"/> Environmental Services
<input type="checkbox"/> Health Services	<input type="checkbox"/> Mental Health Services		
<input type="checkbox"/> Accounting	<input type="checkbox"/> Auditing	<input type="checkbox"/> Paralegal	<input type="checkbox"/> Legal
			<input type="checkbox"/> Other Consulting

Employment Category	Number of Employees	Number of hours to be worked	Amount Payable Under the Contract
11-3021.00 Computer and Information Systems Manager	4.00	5,717.75	\$ 796,334.76
Total this page	4.00	5,717.75	\$ 796,334.76
Grand Total	4.00	5,717.75	\$ 796,334.76

Name of person who prepared this report: **Michael J. Tallman**

Title: **Contracts Manager**

Phone #: **315-334-7843** [mtallman@nystec.com](mailto:mtallman@nystec.com)



Preparer's Signature: \_\_\_\_\_

Date Prepared: **04-28-2025**

(Use additional pages, if necessary)

**FORM B**

**New York State Consultant Services  
Contractor's Annual Employment Report  
Report Period: April 1, 2024 to March 31, 2025**

**Contracting State Agency Name:** ABC01 - Division of Alcoholic Beverage Control**Contract Number:** ABC01-T004815-1020300**Agency Business Unit:** Office of Cannabis Management**Contract Term:** 4/8/2024 to 4/7/2025**Agency Department ID:** 1020300**Contractor Name:** Potomac Law Group, PLLC**Contractor Address:** 1717 Pennsylvania Avenue NW  
Suite 1025  
Washington, DC 20006**Description of Services Being Provided:** Labor Peace Agreements (OCM) Consulting Services**Scope of Contract (Choose one that best fits):**☒ Analysis    ☐ Evaluation    ☐ Research    ☒ Training☐ Data Processing    ☐ Computer Programming    ☐ Other IT consulting☐ Engineering    ☐ Architect Services    ☐ Surveying    ☐ Environmental Services☐ Health Services    ☐ Mental Health Services☐ Accounting    ☐ Auditing    ☐ Paralegal    ☐ Legal    ☒ Other Consulting

Employment Category	Number of Employees	Number of Hours to Worked	Amount Payable Under the Contract
Consultant	1	64.85	\$28,405.00
Total this page	1	64.85	\$ 28,405.00
Grand Total	1	64.85	\$28,405.00

**Name of person who prepared this report:** Alexandra Howell**Title:** Partner**Phone #:** (516) 557-5325**Preparer's Signature:** **Date Prepared:** 4 / 18 / 2025

(Use additional pages, if necessary)

Page 1 of \_\_\_\_