Office of Cannabis Management

1020300

FORM B

New York State Consultant Services
Contractor's Annual Employment Report
Report Period: April 1, 2025 to March 31, 2026

Contracting State Agency Name: Office of Cannabis Management

Contract Number: ABC01-C005248-1020300
Agency Business Unit: ABC01
Contract Term: June 18, 2025 to June 17,2028
Agency Department ID: 1020300
Contractor Name: Bellweather LLC
Contractor Address: 7870 Spring Ave
Elkins Park, PA 19027
Description of Services Being Provided:
Cannabis Marketing/Advertising

Scope of Contract (Choose one that best fits):

☐ Analysis ☐ Evaluation ☐ Research ☐ Training
☐ Data Processing ☐ Computer Programming ☐ Other IT consulting
☐ Engineering ☐ Architect Services ☐ Surveying ☐ Environmental Services
☐ Health Services ☐ Mental Health Services
☐ Accounting ☐ Auditing ☐ Paralegal ☐ Legal ☒ Other Consulting

Employment Category	Number of Employees	Number of Hours to Worked	Amount Payable Under the Contract
Market Research Analysts & Marketing Specialists	3	128.00	$16,000.00
Interpreters and Translators	1	14.75	$1,037.58
Art Directors	5	502.75	$103,510.00
Chief Executives	3	154.75	$37,121.25
Financial Managers	1	4	$860.00
General and Operations Managers	1	7.25	$1,558.75
Graphic Designers	3	290	$50,260.00
Marketing Manager	2	157.75	$34,628.75
Producers and Directors	2	431.75	$83,325.00
Project Management Specialists	1	252.75	$52,436.25
Search Marketing Strategists	3	383	$70,756.25
Web and Digital Interface Designers	1	20.25	$2,643.75
Web Developer	1	6.25	$1,093.75
Total this page	27	2,353.25	$455,231.33
Grand Total	27	2,353.25	$455,231.33

AC 3272-S (Effective 4/12)

FORM B

New York State Consultant Services
Contractor's Annual Employment Report
Report Period: April 1, 2024 to March 31, 2025

Contracting State Agency Name: New York State-Office of Cannabis Management (OCM)
Contract Number: PH68604 Agency Business Unit: ABC01
Contract Term: 12/15/2022 to 05/30/2025 Agency Department ID: 1020300
Contractor Name: Bits & Bytes Technology Solutions Inc
Contractor Address: 30 Corporate Circle, Suite 100, Albany, NY 12203
Description of Services Being Provided: HBITS-04-12333 Software Developer - Senior

Scope of Contract (Choose one that best fits):
☐ Analysis ☐ Evaluation ☐ Research ☐ Training
☐ Data Processing ☐ Computer Programming ☒ Other IT consulting
☐ Engineering ☐ Architect Services ☐ Surveying ☐ Environmental Services
☐ Health Services ☐ Mental Health Services
☐ Accounting ☐ Auditing ☐ Paralegal ☐ Legal ☐ Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
Software Developers	1.00	344.00	$24,503.12
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
Total this Page	1.00	344.00	$24,503.12
Grand Total	1.00	344.00	$24,503.12

Name of person who prepared this report: Diwakar (Dave) Sahai
Title: President Phone #: 518-309-6900 x 1006
Preparer's Signature: Diwakar Sahai
Date Prepared: 05/13/2026

(Use additional pages, if necessary) Page of

FORM B

New York State Consultant Services
Contractor's Annual Employment Report
Report Period: April 1, 2025 to March 31, 2026

Contracting State Agency Name: New York State-Office of Cannabis Management (OCM)
Contract Number: PH68604 Agency Business Unit: ABC01
Contract Term: 11/28/2023 to 05/27/2026 Agency Department ID: 1020300
Contractor Name: Bits & Bytes Technology Solutions Inc
Contractor Address: 30 Corporate Circle, Suite 100, Albany, NY 12203
Description of Services Being Provided: HBITS-05-13074 Business Analyst- Expert

Scope of Contract (Choose one that best fits):
☐ Analysis ☐ Evaluation ☐ Research ☐ Training
☐ Data Processing ☐ Computer Programming ☒ Other IT consulting
☐ Engineering ☐ Architect Services ☐ Surveying ☐ Environmental Services
☐ Health Services ☐ Mental Health Services
☐ Accounting ☐ Auditing ☐ Paralegal ☐ Legal ☐ Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
Business Intelligence Analysts	1.00	1,970.00	$150,685.30
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
Total this Page	1.00	1,970.00	$150,685.30
Grand Total	1.00	1,970	$150,685.30

Name of person who prepared this report: Diwakar (Dave) Sahai
Title: President Phone #: 518-309-6900 x 1006
Preparer's Signature: Diwakar Sahai
Date Prepared: 05/13/2026

(Use additional pages, if necessary) Page of

AC 3272-S (Effective 4/12)

FORM B

New York State Consultant Services
Contractor's Annual Employment Report
Report Period: April 1, 2025 to March 31, 2026

Contracting State Agency Name: New York State-Office of Cannabis Management (OCM)
Contract Number: PH68604 Agency Business Unit: ABC01
Contract Term: 04/01/2024 to 09/30/2026 Agency Department ID: 1020300
Contractor Name: Bits & Bytes Technology Solutions Inc
Contractor Address: 30 Corporate Circle, Suite 100, Albany, NY 12203
Description of Services Being Provided: HBITS-05-13279 Software Architect- Expert

Scope of Contract (Choose one that best fits):
☐ Analysis ☐ Evaluation ☐ Research ☐ Training
☐ Data Processing ☐ Computer Programming ☒ Other IT consulting
☐ Engineering ☐ Architect Services ☐ Surveying ☐ Environmental Services
☐ Health Services ☐ Mental Health Services
☐ Accounting ☐ Auditing ☐ Paralegal ☐ Legal ☐ Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
Software Developers	1.00	1,981.75	$180,259.98
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
Total this Page	1.00	1,981.75	$180,259.98
Grand Total	1.00	1,981	$180,259.98

Name of person who prepared this report: Diwakar (Dave) Sahai
Title: President Phone #: 518-309-6900 x 1006
Preparer's Signature: Diwakar Sahai
Date Prepared: 05/13/2026

(Use additional pages, if necessary) Page of

FORM B

New York State Consultant Services
Contractor's Annual Employment Report
Report Period: April 1, 2025 to March 31, 2026

Contracting State Agency Name: NYS OCM
Contract Number: PH68610
Agency Business Unit: ABC01
Agency Department ID: 1020300
Contract Term: 07/01/2019 to 06/30/2029
Contractor Name: GENESYS Consulting Services, Inc
Contractor Address: 1 Marcus Blvd., Suite 102 Albany, NY 12205
Description of Services Being Provided: Hourly Based IT Services

Scope of Contract (Choose one that best fits):

☐ Analysis ☐ Evaluation ☐ Research ☐ Training
☐ Data Processing ☐ Computer Programming ☒ Other IT consulting
☐ Engineering ☐ Architect Services ☐ Surveying ☐ Environmental Services
☐ Health Services ☐ Mental Health Services
☐ Accounting ☐ Auditing ☐ Paralegal ☐ Legal ☐ Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
Tester - OCHBIT13295	1.00	1,992.50	$121,562.43
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
Total this Page	1.00	1,992.50	$121,562.43
Grand Total			

Name of person who prepared this report: Anna LaVare
Title: Hr Coordinator
Phone #: (518) 459-9500
Preparer's Signature: Anna LaVare
Date Prepared: 05/06/2026

(Use additional pages, if necessary)

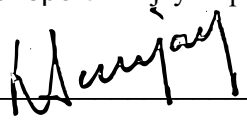
FORM B

New York State Consultant Services
Contractor's Annual Employment Report
Report Period: April 1, 2025 to March 31, 2026

Contracting State Agency Name: NYS Office of Cannabis Management (OCM)
Contract Number: PH68613
Agency Business Unit: ABC01
Agency Department ID: 1020300
Contract Term: 07/01/2019 to 06/30/2029
Contractor Name: Knowledge Builders Inc.
Contractor Address: 1977 Western Avenue, Suite 1, Albany, NY 12203
Description of Services Being Provided: IT Specialist, Software Developer, Software Architect, Systems Developer

Scope of Contract (Choose one that best fits):
☒ Analysis ☐ Evaluation ☐ Research ☐ Training
☒ Data Processing ☒ Computer Programming ☐ Other IT consulting
☐ Engineering ☐ Architect Services ☐ Surveying ☐ Environmental Services
☐ Health Services ☐ Mental Health Services
☐ Accounting ☐ Auditing ☐ Paralegal ☐ Legal ☐ Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
15-1232.00 / IT Specialist / HBITS-04-12586	1.00	1,308.00	$109,204.92
OCHBIT13651	1.00	1,960.00	$151,743.20
OCHBIT13840	1.00	1,952.00	$185,342.40
OCHBIT14399	1.00	592.00	$52,078.24
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
Total this Page	4.00	5,812.00	$498,368.76
Grand Total	4.00	5,812	$498,368.76

Name of person who prepared this report: Sanjay Kapalli
Title: Executive Vice President Phone #: (518) 250-4189
Preparer's Signature: 
Date Prepared: 04/27/2026

(Use additional pages, if necessary)

FORM B

New York State Consultant Services
Contractor's Annual Employment Report

Report Period: April 1, 2025 to March 31, 2026

Contracting State Agency Name: **Office of Cannabis Management**

Contract Number: PH68617

Agency Business Unit: ABC01

Contract Term: 7/1/2019 to 6/30/2029

Agency Department ID: 1020300

Contractor Name: MVP Consulting Plus, Inc.

Contractor Address: 401 New Karner Rd., 3rd Fl., Albany, NY 12205

Description of Services Being Provided: IT Consulting Services

Scope of Contract (Choose one that best fits):

☐ Analysis ☐ Evaluation ☐ Research ☐ Training

☐ Data Processing ☐ Computer Programming ☒ Other IT consulting

☐ Engineering ☐ Architect Services ☐ Surveying ☐ Environmental Services

☐ Health Services ☐ Mental Health Services

☐ Accounting ☐ Auditing ☐ Paralegal ☐ Legal ☐ Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
15-1243.00 OCHBIT13076	2.00	1772.75	$158,661.13
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
Total this Page	2.00	1772.75	$158,661.13
Grand Total	**2.00**	**1772.75**	**$158,661.13**

Name of person who prepared this report: Nancy Gordon

Title: Contract Manager

Phone #: 518-218-1700

Preparer's Signature: Nancy A. Gordon

Date Prepared: 5/6/2026

(Use additional pages, if necessary)

FORM B

New York State Consultant Services
Contractor's Annual Employment Report
Report Period: April 1, 2025 to March 31, 2026

Contracting State Agency Name: Office of Cannabis Management
Contract Number: PH68620 Agency Business Unit: ABC01
Contract Term: 7/1/2019 to 6/30/2029 Agency Department ID: 1020300
Contractor Name: Panha Solutions Inc

Contractor Address: 1659 Central Ave, Ste 103, Albany, NY 12205
Description of Services Being Provided: Hourly Based Information Technology

Scope of Contract (Choose one that best fits):

☐ Analysis ☐ Evaluation ☐ Research ☐ Training
☐ Data Processing ☐ Computer Programming ☒ Other IT consulting
☐ Engineering ☐ Architect Services ☐ Surveying ☐ Environmental Services
☐ Health Services ☐ Mental Health Services
☐ Accounting ☐ Auditing ☐ Paralegal ☐ Legal ☐ Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
	0.00	0.00	$0.00
Software Architect (OCHBIT13073, OCHBIT13077)	2.00	4,053.00	$391,073.97
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
Total this Page	2.00	4,053.00	$391,073.97
Grand Total	2.00	4,053.00	$391,073.97

Name of person who prepared this report: Milinda P Puvvada
Title: CEO
Phone #: 518-878-7457
Preparer's Signature: P. Milinda Panha
Date Prepared: 5/15/2026

FORM B

New York State Consultant Services
Contractor's Annual Employment Report
Report Period: April 1, 2025 to March 31, 2026

Contracting State Agency Name: New York State Office of Cannabis Management
Contract Number: PH68624
Agency Business Unit: OCM01
Agency Department ID: 1020300
Contract Term: 07/01/2019 to 06/30/2029
Contractor Name: Sligo Software Solutions Inc.
Contractor Address: 12 Metro Park Road, Suite 112, Albany, NY-12205
Description of Services Being Provided: Hourly Based Information Technology

Scope of Contract (Choose one that best fits):

☐ Analysis ☐ Evaluation ☐ Research ☐ Training
☐ Data Processing ☐ Computer Programming ☒ Other IT consulting
☐ Engineering ☐ Architect Services ☐ Surveying ☐ Environmental Services
☐ Health Services ☐ Mental Health Services
☐ Accounting ☐ Auditing ☐ Paralegal ☐ Legal ☐ Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
Tester- Expert OCHBIT13384 OCHBIT14439	1.00	1,920.00	$116,228.88
IT Specialist - Senior OCHBIT13480 OCHBIT13793 OCHBIT13878	3.00	5,949.00	$433,524.46
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
Total this Page	4.00	7,869.00	$549,753.34
Grand Total	4.00	7,869	$549,753.34

Name of person who prepared this report: Deepika Narahari
Title: HR-Manager Phone #: 518-800-4098
Preparer's Signature: Deepika
Date Prepared: 04/28/2026

(Use additional pages, if necessary)

AC 3272-S (Effective 4/12)

FORM B

New York State Consultant Services
Contractor's Annual Employment Report
Report Period: April 1, 2025 to March 31, 2026

Contracting State Agency Name: Office of Cannabis Management

Contract Number: PH68629

Agency Business Unit: ABC01

Agency Department ID: 1020300

Contract Term: 7/1/2019 to 6/30/2029

Contractor Name: **Tech Valley Talent, LLC**

Contractor Address: **1360 Kania Road, Amsterdam, NY 12010 and 20 Prospect St., Ballston Spa, NY 12020**

Description of Services Being Provided: **IT Staff Augmentation; IT Professional Services**

Scope of Contract (Choose one that best fits):

☐ Analysis ☐ Evaluation ☐ Research ☐ Training

☐ Data Processing **X** Computer Programming **X Other IT consulting**

☐ Engineering ☐ Architect Services ☐ Surveying ☐ Environmental Services

☐ Health Services ☐ Mental Health Services

☐ Accounting ☐ Auditing ☐ Paralegal ☐ Legal ☐ Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
15-1253.00 Quality Assurance Analysts and Testers **OCHBIT-13075**	1	2,004.75	$126,279.20
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
Total this Page	1.00	2,004.75	$126,279.20
Grand Total	1	2,004.75	$126,279.20

Name of person who prepared this report: **Rene Guzek**

Title: **VP of Operations**

Phone #: **518-882-0001 x112**

Preparer's Signature: Rene Guzek

Date Prepared: **5/14/2025**

(Use additional pages, if necessary)

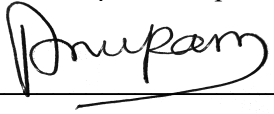
FORM B

New York State Consultant Services
Contractor's Annual Employment Report
Report Period: April 1, 2025 to March 31, 2026

Contracting State Agency Name: OCM - Office of Cannabis Management
Contract Number: PH68911 Agency Business Unit: ABC01
Contract Term: 10/28/2019 to 06/30/2029 Agency Department ID: 1020300
Contractor Name: Avenues International Inc.
Contractor Address: 4 Restrick Ct, Princeton Junction, NJ 08550
Description of Services Being Provided: Hourly Based Information Technology Services

Scope of Contract (Choose one that best fits):
☐ Analysis ☐ Evaluation ☐ Research ☐ Training
☐ Data Processing ☐ Computer Programming ☒ Other IT consulting
☐ Engineering ☐ Architect Services ☐ Surveying ☐ Environmental Services
☐ Health Services ☐ Mental Health Services
☐ Accounting ☐ Auditing ☐ Paralegal ☐ Legal ☐ Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
Business Analyst	1.00	1,072.00	$71,245.12
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
	0.00	0.00	$0.00
Total this Page	1.00	1,072.00	$71,245.12
Grand Total			

Name of person who prepared this report: Anupam Gupta
Title: Director Phone #: 609-945-1160
Preparer's Signature: 
Date Prepared: 04/13/2026

(Use additional pages, if necessary)

FORM B

New York State Consultant Services
Contractor's Annual Employment Report
Report Period: April 1, 2025 to March 31, 2026

Contracting State Agency Name: NYS Office of Cannabis Management

Contract Number: PN691AB

Agency Business Unit: 0

Agency Department ID: 0

Contract Term: 11/15/2021 To 3/31/2027

Contractor Name: **New York State Technology Enterprise Corporation (NYSTEC)**

Contractor Address: **99 Otis Street, 2nd Floor, Rome, NY 13441**

Description of Services Being Provided: NYS OCM Cannabis Licensing System Support

Scope of Contract (Choose one that best fits):

☐ Analysis	☐ Evaluation	☐ Research	☐ Training	
☐ Data Processing	☐ Computer Programming	☒ **Other IT Consulting**		
☐ Engineering	☐ Architect Services	☐ Surveying	☐ Environmental Services	
☐ Health Services	☐ Mental Health Services			
☐ Accounting	☐ Auditing	☐ Paralegal	☐ Legal	☐ Other Consulting

Employment Category	**Number of Employees**	**Number of hours to be worked**	**Amount Payable Under the Contract**
11-3021.00 Computer and Information Systems Manager	6.00	9,976.25	$ 1,523,442.66
Total this page	6.00	9,976.25	$ 1,523,442.66
Grand Total	6.00	9,976.25	$ 1,523,442.66

Name of person who prepared this report: **Michael J. Tallman**

Title: Contracts Manager

Phone #: 315-334-7843 mtallman@nystec.com



Preparer's Signature:

Date Prepared: 04-21-2026

(Use additional pages, if necessary)

FORM B

New York State Consultant Services
Contractor's Annual Employment Report
Report Period: April 1, 2025 to March 31, 2026

Contracting State Agency Name: NYS Office of Cannabis Management

Contract Number: PN691AD

Agency Business Unit: 0

Agency Department ID: 0

Contract Term: 6/1/2023 To 12/31/2027

Contractor Name: **New York State Technology Enterprise Corporation (NYSTEC)**

Contractor Address: **99 Otis Street, 2nd Floor, Rome, NY 13441**

Description of Services Being Provided: NYS OCM Seed-to-Sale Support Services

Scope of Contract (Choose one that best fits):

☐ Analysis	☐ Evaluation	☐ Research	☐ Training	
☐ Data Processing	☐ Computer Programming	☒ **Other IT Consulting**		
☐ Engineering	☐ Architect Services	☐ Surveying	☐ Environmental Services	
☐ Health Services	☐ Mental Health Services			
☐ Accounting	☐ Auditing	☐ Paralegal	☐ Legal	☐ Other Consulting

Employment Category	**Number of Employees**	**Number of hours to be worked**	**Amount Payable Under the Contract**
11-3021.00 Computer and Information Systems Manager	4.00	5,569.50	$ 741,209.36
Total this page	4.00	5,569.50	$ 741,209.36
Grand Total	4.00	5,569.50	$ 741,209.36

Name of person who prepared this report: **Michael J. Tallman**

Title: Contracts Manager

Phone #: 315-334-7843 mtallman@nystec.com



Preparer's Signature:

Date Prepared: 04-21-2026

(Use additional pages, if necessary)