

Higher Education Services
Corporation
3310200

FORM B

**New York State Consultant Services
Contractor's Annual Employment Report**
Report Period: April 1, 2025 to March 31, 2026

Contracting State Agency Name: Higher Education Services Corporation (HESC)
 Contract Number: C112330
 Agency Business Unit: HES01
 Agency Department ID: 3310200
 Contract Term: 1/15/2015 to 12/1/2025
 Contractor Name: Measurement Inc.
 Contractor Address: 215 Morris Street, Durham NC 27701
 Description of Services Being Provided: 2015 GEARUP Program Evaluation

Scope of Contract (Choose one that best fits):


- Analysis Evaluation Research Training
 Data Processing Computer Programming Other IT consulting
 Engineering Architect Services Surveying Environmental Services
 Health Services Mental Health Services
 Accounting Auditing Paralegal Legal Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
Project Management Specialist	2.00	85.50	\$6,185.61
Statistical Assistants	1.00	64.50	\$4,485.96
Management Analysis	1.00	8.50	\$328.43
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
Total this Page	4.00	158.50	\$11,000.00
Grand Total	4.00	158.50	\$11,000.0

Name of person who prepared this report: Danielle Orto

Title: Senior Accounts Receivable Specialist

Phone #: 252-774-4202

Preparer's Signature: 

Date Prepared: 04/30/2026

FORM B

New York State Consultant Services
 Contractor's Annual Employment Report
 Report Period: April 1, 2025 to March 31, 2026

Contracting State Agency Name: Higher Education Services Corporation (HESC)
 Contract Number: C112345
 Agency Business Unit: HES01
 Agency Department ID: 3310200
 Contract Term: 7/1/2024 to 6/30/2026
 Contractor Name: General Dynamic Information Technology (GDIT)
 Contractor Address: 3150 Fairview Park Drive, suite 100, Falls Church VA 22042
 Description of Services Being Provided: TAP Processing

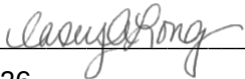
Scope of Contract (Choose one that best fits):
 Analysis Evaluation Research Training
 Data Processing Computer Programming Other IT consulting
 Engineering Architect Services Surveying Environmental Services
 Health Services Mental Health Services
 Accounting Auditing Paralegal Legal Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
Office Clerks, General 43-9061	6	[1] and [2]	[3]
Software Developers, Applications 15-1132	4	[1]	[3]
Computer and Information System Managers 11-3021	1	[1]	[3]
Network and Computer Systems Administrators 15-1142	2	[1]	[3]
Database Administrators 15-1141	1	[1]	[3]
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
Total this Page	0.00	0.00	\$ 0.00
Grand Total	14		

Name of person who prepared this report: Casey Long

Title: Contracts Manager

Phone #: 301-835-4116

Preparer's Signature: 

Date Prepared: 05/14/2026

(Use additional pages, if necessary)

NOTES:

Note [1]: The NY TAP program is managed using a combination of full-time staff and staff drawn from shared service pools, such as infrastructure support. Totals in this category include staff who charged 20 hours or more to the program during the reporting period.

Note [2]: The NY TAP contract is primarily a fixed price services contract, with fixed unit prices for services associated with the processing and handling of expressed TAP applications; change forms, postcards, online CFs/RFI, residency form, and reimbursement of postage. The directions for this form require the use of specified employment categories, which in some cases do not directly correspond to the job descriptions used on the NY TAP program. We have, however, mapped the NY TAP categories as closely as possible to the specified categories, with the result that the categories contain a combination of fixed price and Supplemental staffing. For the category of Supplemental, which is the only component where compensation to GDIT is related to unit prices vs hours worked, GDIT provides a detailed monthly invoice, by category of units, to NYS HESC as part of the monthly billing for those services. For the fixed price element, GDIT provides an invoice for Web processing, including O&M and GDIT's compensation under the program is based on a monthly fixed charge, and not upon hours worked.

Note [3]: NY TAP, as a fixed price services contract, provides integration of all elements necessary to manage the NY TAP program's web site, including hardware, software, technology licenses and maintenance, and staffing. In addition, the contract provides for fixed unit prices for services associated with the processing and handling of expressed TAP applications; change forms, postcards, online CFs/RFI, residency form, and reimbursement of postage. The amounts payable for these services are not calculated using staffing as a basis, therefore there is no opportunity to report "Amount Payable Under the Contract".

FORM B

**New York State Consultant Services
Contractor's Annual Employment Report**
Report Period: April 1, 2025 to March 31, 2026

Contracting State Agency Name: Higher Education Services Corporation (HESC)
 Contract Number: C112373
 Agency Business Unit: HES01
 Agency Department ID: 3310200
 Contract Term: 6/1/2019 to 6/30/2025
 Contractor Name: International Scholarship and Tuition Services (ISTS)
 Contractor Address: 40 Burton Hills Blvd, Suite 170, Nashville TN 37215
 Description of Services Being Provided: Dream Act and Incarcerated TAP Processing

Scope of Contract (Choose one that best fits):

- Analysis Evaluation Research Training
 Data Processing Computer Programming Other IT consulting
 Engineering Architect Services Surveying Environmental Services
 Health Services Mental Health Services
 Accounting Auditing Paralegal Legal Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
Business and Financial Operations Specialists	4.00	8400.00	\$0.00
Computer and Mathematical - Web Developers	1.00	1,080.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
Total this Page	5.00	8,400.00	\$ 0.00
Grand Total			

Name of person who prepared this report: Shannon Ring

Title: Program Success Manager

Phone #: 615-627-3829

Preparer's Signature: Shannon Ring

Date Prepared: 5/15/2026

FORM B

**New York State Consultant Services
Contractor's Annual Employment Report**
Report Period: April 1, 2025 to March 31, 2026

Contracting State Agency Name: Higher Education Services Corporation (HESC)
 Contract Number: C112385
 Agency Business Unit: HES01
 Agency Department ID: 3310200
 Contract Term: 12/20/2022 to 12/20/2025
 Contractor Name: idfive

Contractor Address: 800 N. Charles Street 3rd Floor, Baltimore, MD 21201
 Description of Services Being Provided: Website Redesign

Scope of Contract (Choose one that best fits):

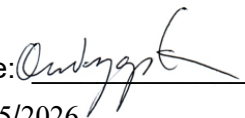
- Analysis Evaluation Research Training
 Data Processing Computer Programming Other IT consulting
 Engineering Architect Services Surveying Environmental Services
 Health Services Mental Health Services
 Accounting Auditing Paralegal Legal Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
Web Development	2.00	42.25	\$6,760.00
Strategy	1.00	1.50	\$240.00
Project Management	2.00	17.50	\$2,800.00
UX Design	1.00	3.00	\$480.00
UX Design	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
Total this Page	6.00	64.25	\$10,280.00
Grand Total			

Name of person who prepared this report: Dr. Andrés Zapata

Title: Founder

Phone #: 443.615.7283

Preparer's Signature: 

Date Prepared: 05/15/2026

(Use additional pages, if necessary)

FORM B

**New York State Consultant Services
Contractor's Annual Employment Report**
Report Period: April 1, 2025 to March 31, 2026

Contracting State Agency Name: Higher Education Services Corporation (HESC)
 Contract Number: C112397
 Agency Business Unit: HES01
 Agency Department ID: 3310200
 Contract Term: 2/27/2024 to 12/31/2025
 Contractor Name: Measurement Inc.
 Contractor Address: 215 Morris Street, Durham NC 27701
 Description of Services Being Provided: 2022 GEARUP Program Evaluation

Scope of Contract (Choose one that best fits):

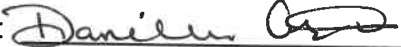
- Analysis Evaluation Research Training
 Data Processing Computer Programming Other IT consulting
 Engineering Architect Services Surveying Environmental Services
 Health Services Mental Health Services
 Accounting Auditing Paralegal Legal Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
Project Management Specialist	1.00	552.50	\$37,623.48
Statistical Assistants	2.00	61.00	\$3,316.62
Information Technology Project Managers	5.00	56.50	\$3,556.34
Operations Research Analysts	2.00	297.50	\$10,792.76
Graphic Designers	1.00	1.75	\$89.77
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
Total this Page	11.00	969.25	\$55,378.97
Grand Total	11.00	969.25	\$55,378.97

Name of person who prepared this report: Danelle Orto

Title: Senior Accounts Receivable Specialist

Phone #: 252-774-4202

Preparer's Signature: 

Date Prepared: 04/30/2026

FORM B

**New York State Consultant Services
Contractor's Annual Employment Report**
Report Period: April 1, 2025 to March 31, 2026

Contracting State Agency Name: Higher Education Services Corporation (HESC)
 Contract Number: C112398
 Agency Business Unit: HES01
 Agency Department ID: 3310200
 Contract Term: 2/27/2023 to 9/30/2025
 Contractor Name: Comission on Independent Colleges & Universities (CICU)
 Contractor Address: 17 Elk Street, Albany NY 12207
 Description of Services Being Provided: GEARUP Program Coordination Services

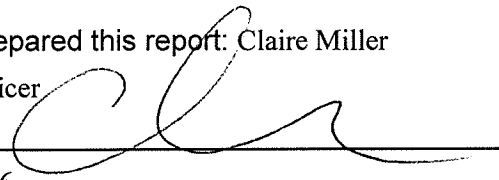
Scope of Contract (Choose one that best fits):
 Analysis Evaluation Research Training
 Data Processing Computer Programming Other IT consulting
 Engineering Architect Services Surveying Environmental Services
 Health Services Mental Health Services
 Accounting Auditing Paralegal Legal Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
Education Administrators, All Other	3.00	669.00	\$33,300.22
Education Administrators, Postsecondary	3.00	216.00	\$20,051.56
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
Total this Page	6.00	885.00	\$53,351.78
Grand Total			\$53,351.78

Name of person who prepared this report: Claire Miller

Title: Chief Operating Officer

Phone #: 518-436-4781

Preparer's Signature: 

Date Prepared: 5/11/2026

FORM B

**New York State Consultant Services
Contractor's Annual Employment Report**
Report Period: April 1, 2025 to March 31, 2026

Contracting State Agency Name: Higher Education Services Corporation (HESC)
 Contract Number: C112400
 Agency Business Unit: HES01
 Agency Department ID: 3310200
 Contract Term: 12/24/2024 to 12/23/2025
 Contractor Name: Educational Computer Systems Inc. (ECSI)
 Contractor Address: 1200 Cherrington Parkway Suite 200 Moon twp, PA 15108
 Description of Services Being Provided: Business Process Consulting

Scope of Contract (Choose one that best fits):

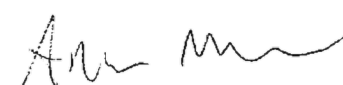
- Analysis Evaluation Research Training
 Data Processing Computer Programming Other IT consulting
 Engineering Architect Services Surveying Environmental Services
 Health Services Mental Health Services
 Accounting Auditing Paralegal Legal Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
N/A	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
Total this Page	0.00	0.00	\$ 0.00
Grand Total			

Name of person who prepared this report:

Title: President

Phone #: 800.437.6931

Preparer's Signature: 

Date Prepared: 05/01/26

FORM B

New York State Consultant Services
Contractor's Annual Employment Report
 Report Period: April 1, 2025 to March 31, 2026

Contracting State Agency Name: NYS Higher Ed Services Corp
 Contract Number: PN691AB Agency Business Unit: 0
 Agency Department ID: 0
 Contract Term: 11/1/2021 To 9/30/2028
 Contractor Name: **New York State Technology Enterprise Corporation (NYSTEC)**
 Contractor Address: **99 Otis Street, 2nd Floor, Rome, NY 13441**

Description of Services Being Provided: NYS HESC Grants and Scholarships Program RFP

Scope of Contract (Choose one that best fits):

Analysis Evaluation Research Training
 Data Processing Computer Programming **Other IT Consulting**
 Engineering Architect Services Surveying Environmental Services
 Health Services Mental Health Services
 Accounting Auditing Paralegal Legal Other Consulting

Employment Category	Number of Employees	Number of hours to be worked	Amount Payable Under the Contract
11-3021.00 Computer and Information Systems Manager	4.00	5,829.00	\$ 975,670.44
Total this page	4.00	5,829.00	\$ 975,670.44
Grand Total	4.00	5,829.00	\$ 975,670.44

Name of person who prepared this report: **Michael J. Tallman**

Title: Contracts Manager

Phone #: 315-334-7843 mtallman@nystec.com



Preparer's Signature:

Date Prepared: 04-21-2026

(Use additional pages, if necessary)

FORM B

**New York State Consultant Services
Contractor's Annual Employment Report
Report Period: April 1, 2025 to March 31, 2026**

Contracting State Agency Name: Higher Education Services Corporation (HESC)
 Contract Number: T112381
 Agency Business Unit: HES01
 Agency Department ID: 3310200
 Contract Term: 1/14/2021 to 12/31/2026
 Contractor Name: Schlossberg Mastro
 Contractor Address: PO Box 2067 Hagerstown MD 21742
 Description of Services Being Provided: Legal Services

Scope of Contract (Choose one that best fits):

- Analysis Evaluation Research Training
 Data Processing Computer Programming Other IT consulting
 Engineering Architect Services Surveying Environmental Services
 Health Services Mental Health Services
 Accounting Auditing Paralegal Legal Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
Lawyers 23-1011.00	1.00	1.30	\$520.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
Total this Page	1.00	1.30	\$ 520.00
Grand Total	1.00	1	\$520.00

Name of person who prepared this report: Frank J. Mastro

Title: Attorney

Phone #: 301-739-8610

Preparer's Signature: 

Date Prepared: 5/1/2026